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September 23, 1997

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William F. Caton, Acting Secretary
Federal Communications Commission
1919 M. Street, NW, Room 222
Washington, DC. 20554
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

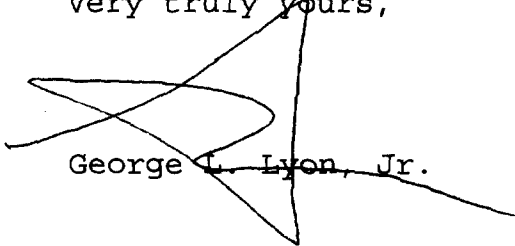
RE: Ex Parte Presentations: Broadband PCS C and F Block
Installment Payment Issues, WT Docket 97-82

Dear Mr. Secretary:

Pursuant to FCC Rule Section 1.1206(a)(2), on behalf of Alpine PCS, Inc., there are enclosed an original and one copy of letters which were sent via facsimile to the chairman and each of the commissioners.

Should any question arise concerning this matter, kindly contact this office.

Very truly yours,


George L. Lyon, Jr.

GLL/pc
Enclosures

cc: Chairman Reed E. Hundt (w/o enclosures)
Commissioner James H. Quello (w/o enclosures)
Commissioner Rachelle B. Chong (w/o enclosures)
Commissioner Susan Ness (w/o enclosures)

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VIA FACSIMILE 418-2801

The Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W., Room 814
Washington, D.C. 20554

Dear Mr. Chairman:

This letter is submitted on behalf of Alpine PCS, Inc., a licensee of several broadband C and F Block licenses.

Over the past several months a great deal of effort has been applied to resolving the problems created in the C Block by the larger bidding entities proclaiming their inability to pay their C Block notes. Unfortunately, the continuing delay of more than a year since the first C Block licenses were awarded, continues to cause the licenses of the other C Block winners to rapidly diminish in value.

In addition to this, incumbent cellular providers and the A and B Block PCS providers have the ability to build and market wireless services while bona fide C Block licensees are parked in a penalty box. A Block C licensee adjacent to a major market won by one of the potentially defaulting parties cannot begin construction, nor even make a decision as to which digital technology to employ until the deliberations are complete and the ultimate licensee for this market announces its technology.

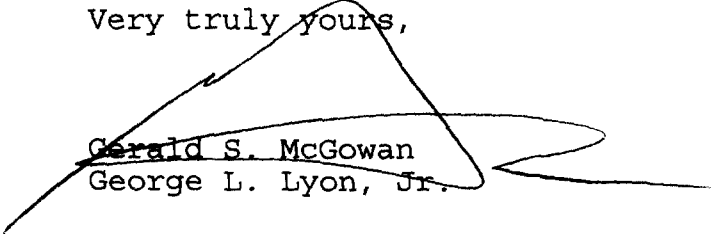
Although Alpine PCS, Inc., believed it would be the first to market PCS in its areas, due to these uncertainties, it now finds itself likely to be a distant third, with no definitive date for providing wireless service in sight.

Alpine has been made aware of a proposal to allow C Block winners to purchase their notes for an amount determined by discounting their payments due under said notes at an assumed 15 percent cost of capital. The result is that a C Block bidder which has made all its payments and has a clean application with no protests, would pay approximately 65 percent of the amount bid. Alpine understands that this alternative has been negotiated between the FCC and one or more of the larger bidders who have said they cannot pay. These bidders have access to vast amounts of capital through their shareholders, each with a net worth in the billions and tens of billions of dollars range. Clearly, a 15 percent discount rate is attractive to this type entity. Unfortunately, small business entrepreneurs do not have access to these funding sources and must go to venture capital institutions to buy-out their government notes. These venture capital institutions demand compounded returns in excess of 30 per cent per annum. Thus, Alpine suggests the following:

- o The first 50 million dollars of indebtedness would be discounted employing an assumed cost of capital of 30 per cent.
- o More than 50 million dollars of indebtedness discounted at an assumed cost of capital of 15 per cent.

In addition, Alpine believes any discounting should be done against schedules prepared on an equal basis for all bidders, i.e., the same adjusted origination date and the same interest rate.

Very truly yours,


~~Gerald S. McGowan~~
George L. Lyon, Jr.

GLL/pc

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VIA FACSIMILE 418-2820

The Honorable Rachelle B. Chong
Commissioner
Federal Communications Commission
1919 M Street, NW, Room 844
Washington, DC 20554

RE: WT Docket 97-82

Dear Commissioner Chong:

This letter is submitted on behalf of Alpine PCS, Inc., a licensee of several broadband C and F Block licenses.

Over the past several months a great deal of effort has been applied to resolving the problems created in the C Block by the larger bidding entities proclaiming their inability to pay their C Block notes. Unfortunately, the continuing delay of more than a year since the first C Block licenses were awarded, continues to cause the licenses of the other C Block winners to rapidly diminish in value.

In addition to this, incumbent cellular providers and the A and B Block PCS providers have the ability to build and market wireless services while bona fide C Block licensees are parked in a penalty box. A Block C licensee adjacent to a major market won by one of the potentially defaulting parties cannot begin construction, nor even make a decision as to which digital technology to employ until the deliberations are complete and the ultimate licensee for this market announces its technology.

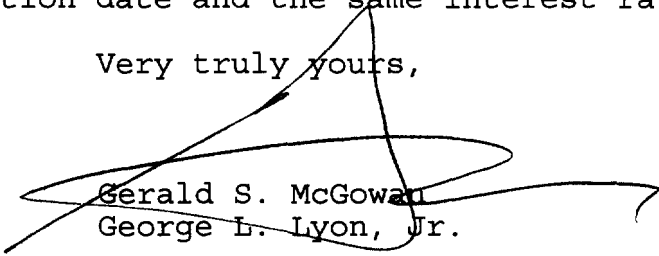
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Alpine has been made aware of a proposal to allow C Block winners to purchase their notes for an amount determined by discounting their payments due under said notes at an assumed 15 percent cost of capital. The result is that a C Block bidder which has made all its payments and has a clean application with no protests, would pay approximately 65 percent of the amount bid. Alpine understands that this alternative has been negotiated between the FCC and one or more of the larger bidders who have said they cannot pay. These bidders have access to vast amounts of capital through their shareholders, each with a net worth in the billions and tens of billions of dollars range. Clearly, a 15 percent discount rate is attractive to this type entity. Unfortunately, small business entrepreneurs do not have access to these funding sources and must go to venture capital institutions to buy-out their government notes. These venture capital institutions demand compounded returns in excess of 30 per cent per annum. Thus, Alpine suggests the following:

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Very truly yours,


Gerald S. McGowan
George L. Lyon, Jr.

GLL/pc

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VIA FACSIMILE 418-2802

The Honorable James H. Quello
Commissioner
Federal Communications Commission
1919 M Street, NW, Room 802
Washington, DC 20554

RE: WT Docket 97-82

Dear Commissioner Quello:

This letter is submitted on behalf of Alpine PCS, Inc., a licensee of several broadband C and F Block licenses.

Over the past several months a great deal of effort has been applied to resolving the problems created in the C Block by the larger bidding entities proclaiming their inability to pay their C Block notes. Unfortunately, the continuing delay of more than a year since the first C Block licenses were awarded, continues to cause the licenses of the other C Block winners to rapidly diminish in value.

In addition to this, incumbent cellular providers and the A and B Block PCS providers have the ability to build and market wireless services while bona fide C Block licensees are parked in a penalty box. A Block C licensee adjacent to a major market won by one of the potentially defaulting parties cannot begin construction, nor even make a decision as to which digital technology to employ until the deliberations are complete and the ultimate licensee for this market announces its technology.

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Gerald S. McGowan
George L. Lyon, Jr.

GLL/pc

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VIA FACSIMILE 418-2821

The Honorable Susan Ness
Commissioner
Federal Communications Commission
1919 M. Street, NW, Room 832
Washington, DC 20554

RE: WT Docket 97-82

Dear Commissioner Ness:

This letter is submitted on behalf of Alpine PCS, Inc., a licensee of several broadband C and F Block licenses.

Over the past several months a great deal of effort has been applied to resolving the problems created in the C Block by the larger bidding entities proclaiming their inability to pay their C Block notes. Unfortunately, the continuing delay of more than a year since the first C Block licenses were awarded, continues to cause the licenses of the other C Block winners to rapidly diminish in value.

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George L. Lyon, Jr.

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